

## PROGRAM: MASTER'S DEGREE IN INTERNATIONAL CORPORATE LAW

<b>Course Name:</b> Mercantile Contracts	<b>Course ID:</b> DE508
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<b>Placement in curricular map:</b> Basic axis
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<b>Course characteristics:</b>  In this course, students relate to and know the Mercantile Law action field and the intermediation concept applying it to diverse cases involving the elaboration of civil and mercantile contracts, besides knowing the main functions of the different participants in the business area.
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<b>General learning objectives:</b> At the end of the course students will understand the main mercantile contracts, in addition to developing skills for elaborating civil and mercantile contracts.
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<b>Thematic Contents:</b> <b>Topics of each unit:</b>	<b>Hours</b>
1. <b>Generals.</b>	<b>9</b>
2. <b>Obligacions and Mercantile Contracts.</b>	<b>6</b>
3. <b>Contracts as a way of making business.</b>	<b>12</b>
4. <b>Clasification of contracts.</b>	<b>9</b>
5. <b>Diverse contracts.</b>	

<b>Learning Activities:</b>	
<ul style="list-style-type: none"><li>• <b>Classroom activities:</b><ul style="list-style-type: none"><li>- Presentations by the instructor.</li><li>- Revision of cases.</li><li>- Guest lecturers.</li></ul></li></ul>	<b>36</b>
<ul style="list-style-type: none"><li>• <b>Independent activities by students:</b><ul style="list-style-type: none"><li>- Previous readings.</li><li>- Homework</li><li>- Research work.</li></ul></li></ul>	<b>60</b>

<b>Assessment Criteria and Procedures :</b> <ul style="list-style-type: none"><li>• Reading syllabus</li><li>• Essays</li><li>• Participation</li></ul>
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**Bibliography**

	<b>Type</b>	<b>Title</b>	<b>Author</b>	<b>Publisher</b>	<b>Year</b>
1	<b>Book</b>	<b>Contratos Mercantiles</b>	<b>Díaz Bravo Arturo.</b>	<b>Oxford University Press Harla México</b>	<b>1998</b>
2	<b>Book</b>	<b>Contratos Mercantiles Atípicos</b>	<b>Arce Gargollo Javier.</b>	<b>Porrúa.</b>	<b>2002</b>
3	<b>Book</b>	<b>Vázquez del Mercado, Oscar</b>	<b>Contratos Mercantiles</b>	<b>Porrúa</b>	<b>2001</b>
4	<b>Legislation</b>	<b>Código de Comercio</b>			
5	<b>Legislation</b>	<b>Ley General de Títulos y Operaciones de Crédito</b>			
6	<b>Legislation</b>	<b>Ley General de Sociedades Mercantiles</b>			
7	<b>Legislation</b>	<b>Ley de la Propiedad Industrial</b>			

**Program: MASTERS DEGREE in International Corporate Law**

<b>Course Name:</b> International Controversy	<b>Course ID:</b> DE515
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<b>Placement in curricular map:</b> Basic axis
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<b>Course characteristics:</b> This course includes aspects from the Foreign Investment Act and its generalities.
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<b>General learning objectives:</b> At the end of the course, students know, analyze and apply the most significant methods to solve international controversies in public and private business exchange.
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**Thematic Contents**

<b>Topics of each unit:</b>	<b>Hours</b>
1.- Means analysis to solve international controversies.	12
2.- Negotiations applied to international trade.	12
3.- Mediation within international trade.	12
4.- Conciliation within international trade.	12
5.- Commercial arbitration.	12
6.- Controversy solution means in NAFTA.	12
7.- Controversy solution means in the European Union.	12

<b>Learning Activities:</b>	
<ul style="list-style-type: none"><li>• <b>Classroom activities:</b><ul style="list-style-type: none"><li>- Presentations by the instructor.</li><li>- Group discussions.</li><li>- Guest lecturers.</li></ul></li></ul>	<b>36</b>
<ul style="list-style-type: none"><li>• <b>Independent activities by students:</b><ul style="list-style-type: none"><li>- Previous readings.</li><li>- Research work.</li></ul></li></ul>	<b>60</b>

<b>Assessment Criteria and Procedures :</b>
<ul style="list-style-type: none"><li>• Reading syllabus</li><li>• Essays</li><li>• Participation</li></ul>

**Bibliography**

	<b>Type</b>	<b>Title</b>	<b>Author</b>	<b>Publisher</b>	<b>Year</b>
1	Book	Derecho Internacional Público	Arellano García, Carlos	Porrúa	
2	Book	Estudios sobre Arbitraje	Briseño Sierra, Humberto	Cárdenas	
3	Book	Arbitraje comercial internacional en México	Silva, Jorge Alberto	Pereznieto	
4	Book	Constitución Política De los Estados Unidos Mexicanos		Porrúa	2006
5	Book	Tácitas para la negociación Internacional: Las diferencias culturales	Avila Marcue, Felipe	Trillas	1998
6	Book	El mundo de los negocios	Gitman J Laurence	Harla	1996

## PROGRAM: MASTERS DEGREE IN INTERNATIONAL CORPORATE LAW

<b>Course Name:</b> Deontología Jurídica	<b>Course ID:</b> DE519
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<b>Placement in curricular map:</b> Basic axis
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<b>Course Characteristics:</b>  This course introduces students in the analysis of the bases of ethics and legal ethics before moral problems like mediocrity, corruption and spiritual bankruptcy.
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<b>General learning objectives:</b> At the end of the course students will know, analyze and apply the valued knowledge process to change attitudes that lead to a more honest and fair professional exercise.
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### Thematic Contents

Topics of each unit:	Hours
1. The importance and need of legal ethics.	3
2. A way and justification to ethics.	3
3. Historical scheme of legal ethics.	3
4. The vocation of a lawyer and an attorney.	3
5. Fundamental concepts and principles of ethics.	3
6. General principles of legal ethics.	3
7. Ethics of Judges and Magistrates.	3
8. Ethics of lawyers.	3
9. Procedural ethics.	3
10. Ethics of contracts.	3

<b>Learning Activities:</b>	
<ul style="list-style-type: none"><li>• <b>Classroom activities:</b><ul style="list-style-type: none"><li>- Presentations by the instructor.</li><li>- Group discussions.</li><li>- Guest lecturers.</li></ul></li></ul>	36
<ul style="list-style-type: none"><li>• <b>Independent activities by students:</b><ul style="list-style-type: none"><li>- Previous readings.</li><li>- Research work.</li></ul></li></ul>	60

<b>Assessment Criteria and Procedures :</b>
<ul style="list-style-type: none"><li>• Reading syllabus</li><li>• Essays</li><li>• Participation</li></ul>

**Bibliography**

	<b>Type</b>	<b>Title</b>	<b>Author</b>	<b>Publisher</b>	<b>Year</b>
	Book	Deontología Jurídica	Pérez Valera, Víctor Manuel	Oxford	2001
	Book	Deontología Jurídica	Nino Santiago, Carlos	Astrea	1989
	Book	Deontología Jurídica	Pérez Fernández del Castillo, Bernardo	Porrúa	2003
	Book	Deontología Jurídica	Campillo Sáenz, José	Porrúa	2005

## PROGRAM: MASTERS DEGREE IN INTERNATIONAL CORPORATE LAW

<b>Course Name:</b> Environmental Law	<b>Course ID:</b> DE518
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<b>Placement in curricular map:</b> Basic axis
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<b>Course characteristics:</b> The course offers a general overview of the regulatory framework for protecting the environment in Mexico and in local, state, national and international surroundings.
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<b>General learning objectives:</b> Students analyze and interpret existing laws regarding environment protection, as well as departments in charge of following their fulfillment.
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### Thematic Contents

Topics of each unit:	Hours
1. Legal environmental protection	4
2. Institutional framework of environmental regulations	8
3. General Law of Ecological Balance and Environmental Protection	8
4. Mexican Official Norms (NOM)	10
5. Ecological Offense	6

<b>Learning Activities:</b>	
<ul style="list-style-type: none"><li>• <b>Classroom activities:</b><ul style="list-style-type: none"><li>- Presentations by the instructor.</li><li>- Group discussions.</li><li>- Guest lecturers.</li></ul></li></ul>	36
<ul style="list-style-type: none"><li>• <b>Independent activities by students:</b><ul style="list-style-type: none"><li>- Previous readings.</li><li>- Research work.</li></ul></li></ul>	60

<b>Assessment Criteria and Procedures :</b>
<ul style="list-style-type: none"><li>• Final Essay</li><li>• Homework and research work</li><li>• Participation</li></ul>

**Bibliography**

	<b>Type</b>	<b>Title</b>	<b>Author</b>	<b>Publisher</b>	<b>Year</b>
<b>1</b>	Consultation book	Introducción al estudio del Derecho Ambiental	Raquel Gutiérrez Nájera	Parrúa	2003
<b>2</b>	Book	Introducción al Derecho Ecológico	Baqueiro Rojas, Edgar	Oxford	
<b>3</b>	Legislation	Ley General del Equilibrio Ecológico y Protección al Medio Ambiente	SEDUE	Porrúa	2003
<b>4</b>	Regulations	Reglamento de la Ley General del Equilibrio Ecológico y Protección al Medio Ambiente	Instituto Nacional de Ecología <a href="http://ine.gob.mx">http://ine.gob.mx</a>	INE	2004
<b>5</b>	Norms	Normas Oficiales Mexicanas en Materia de Protección Ambiental	Instituto Nacional de Ecología <a href="http://ine.gob.mx">http://ine.gob.mx</a>	INE	2004



**PROGRAM: MASTERS DEGREE IN INTERNATIONAL CORPORATE LAW**

<b>Course Name:</b> Banking and Financial Law	<b>Course ID:</b> DE513
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<b>Placement in curricular map:</b> Basic axis
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<b>Course characteristics:</b>  This course contains the necessary comprehension elements to manage the fiscal structure of our tax system and its procedures; its importance relies on the knowledge that students will receive as background of other courses with fiscal tax characteristics.
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<b>General learning objectives:</b> At the end of the course, students will be able to know, understand, and apply the knowledge of Financial Law, its general principles, classification and procedures related to tax activities In Mexico.
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**Thematic Contents**

<b>Topics and subtopics of each unit:</b>	<b>Hours</b>
1.- General Principles	7
2.- Budget Law	7
3.- Substantive Tax Law	7
4.- Administrative Tax Law	7
5.- Legal Tax Law	8

<b>Learning Activities:</b>	
<ul style="list-style-type: none"><li>• <b>Classroom activities:</b><ul style="list-style-type: none"><li>- Presentations by the instructor.</li><li>- Group discussions.</li><li>- Guest lecturers.</li></ul></li></ul>	<b>36</b>
<ul style="list-style-type: none"><li>• <b>Independent activities by students:</b><ul style="list-style-type: none"><li>- Previous readings.</li><li>- Research work.</li><li>- Reading syllabus</li></ul></li></ul>	<b>60</b>

<b>Assessment Criteria and Procedures :</b>
<ul style="list-style-type: none"><li>• Reading Syllabus</li><li>• Essays</li><li>• Participation</li></ul>

**Bibliography**

	<b>Type</b>	<b>Title</b>	<b>Author</b>	<b>Publisher</b>	<b>Year</b>
1	Book	El Arrendamiento Financiero	Luis Haime Levy	ISEF	2003
2	Book	Mercado de Valores	Carlos Siu Villanueva	ISEF	2006
3	Book	Nuevo Derecho Bancario	Acosta Romero, Miguel	Porrúa	1998
4	Book	Nuevo Derecho Bancario y Bursátil Mexicano	Carvallo Yáñez, Erick	Porrúa	1999
5	Book	Títulos y Operaciones de crédito	Cervantes Ahumada, Raúl	Porrúa	1999

## PROGRAM: MASTERS DEGREE IN INTERNATIONAL CORPORATE LAW

<b>Course Name:</b> Intellectual Property Law	<b>Course ID:</b> DE517
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<b>Placement in curricular map:</b> Basic axis
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<b>Course characteristics:</b> <p>In this course students will be related to the meaning of inventions, utility models and industrial design of brands and business names, applying them to practical cases that involve the procedure of a brand's registration, analyzing similarities and differences with other countries, as well as the required documentation. Additionally, they will know the administrative procedures, inspections, infractions, and administrative sanctions of the corresponding felonies.</p>
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<b>General learning objectives:</b> Provide students with the basic tools for the thorough knowledge and management of the legal means of intellectual property protection in national as well as in international law.
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### Thematic Contents

<b>Topics of each unit:</b>	<b>Hours</b>
1.- Introduction and background.	9
2.- Intellectual property in Mexican laws.	9
3.- Industrial Property.	9
4. Copyright.	9

<b>Learning Activities:</b>	
<ul style="list-style-type: none"><li>• <b>Classroom activities:</b><ul style="list-style-type: none"><li>- Presentations by the instructor.</li><li>- Group discussions.</li><li>- Guest lecturers.</li></ul></li></ul>	36
<ul style="list-style-type: none"><li>• <b>Independent activities by students:</b><ul style="list-style-type: none"><li>- Previous readings.</li><li>- Research work.</li></ul></li></ul>	60

**Assessment Criteria and Procedures :**

- Development of a case study
- Participation

**Bibliography**

	<b>Type</b>	<b>Title</b>	<b>Author</b>	<b>Publisher</b>	<b>Year</b>
1	Book	Derecho de la propiedad industrial e intelectual	David Rangel Medina	UNAM: Instituto de Investigaciones Jurídicas	1991
2	Book	Legislación sobre Propiedad Industrial		Porrúa	1987
3	Book	Comentarios a la Ley de Propiedad Industrial	J. Miguel Rodríguez Tapia y Román Bondía	Civitas	1997
4	Book	El Sistema Mexicano de Propiedad Industrial: Un estudio sobre las patentes de invención, las marcas, los avisos y los nombres comerciales y la competencia desleal	Cesar Sepúlveda	Porrúa	1987
5	Book	La Propiedad Industrial en México	Fernando Serrano Migallón	Porrúa	1995
6	Book	La propiedad Intelectual	Carlos Viñamata Poshes	Porrúa	1995
7	Book	La Propiedad Intelectual	Manuel Becerra Rodríguez	UNAM: Instituto de Investigaciones Jurídicas	2003

**PROGRAM: MASTERS DEGREE IN INTERNATIONAL CORPORATE LAW**

<b>Course Name:</b> Tax Law	<b>Course ID:</b> DE512
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<b>Placement in curricular map:</b> Basic axis
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<b>Course characteristics:</b>  At the end of the course, students will be able to know and manage the concepts of Tax Law, its diverse systems and the areas intervening in the development of tax obligations, as well as the ways to complying with it.
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<b>General learning objectives:</b>  The knowledge of this course carries much importance in the field of obligations that contribute in public expenditures and its different connotations; students will receive the fundamental knowledge that shapes the structure of the Mexican tax system and its different tax treatment.
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**Thematic contents**

<b>Topics of each unit:</b>	<b>Hours</b>
1.- State's financial activities	3
2.- General concepts of Tax Law	5
3.- Sources of Tax Law	3
4.- Tax systems	3
5.- Taxes, rights and special contributions	5
6.- Theories that substantiate tax obligations	3
7.- Tax Obligations	3
8.- Tax obligation subjects	3
9.- Tax Law exemption and extinction	5
10.- Legal Tax Law	3

<b>Learning Activities:</b>	
<ul style="list-style-type: none"><li>• <b>Classroom activities:</b><ul style="list-style-type: none"><li>- Presentations by the instructor.</li><li>- Group discussions.</li><li>- Guest lecturers.</li></ul></li></ul>	<b>36</b>
<ul style="list-style-type: none"><li>• <b>Independent activities by students:</b><ul style="list-style-type: none"><li>- Previous readings.</li><li>- Research work.</li></ul></li></ul>	<b>60</b>

**Assessment Criteria and Procedures :**

- Reading syllabus
- Development of a case study
- Participation

**Bibliography**

	<b>Type</b>	<b>Title</b>	<b>Author</b>	<b>Publisher</b>	<b>Year</b>
	Book	Derecho Fiscal Mexicano	Sánchez León, Gregorio	Cárdenas	1995
	Book	Derecho Fiscal Constitucional	Carrasco Iriarte, Hugo	Oxford	1895
	Book	Derecho Fiscal	Rodríguez Lobato, Raúl	Oxford	
	Book	Derecho Tributario	Jiménez González, Antonio	Thomson	2004

**PROGRAM: MASTERS DEGREE IN INTERNATIONAL CORPORATE LAW**

<b>Course Name:</b> Federal Labor Law I	<b>Course ID:</b> DE510
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<b>Placement in curricular map:</b> Basic axis
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<b>Course characteristics:</b> <p>This course introduces students in concepts that initiated this law, labor law, its interpretation, sources and hierarchies; willingness in the working relation, the employer, the worker, and all those areas that regulate, modify, cancel, and end a working relationship.</p>
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<b>General learning objectives:</b> <p>At the end of the course students will know the Federal Labor Law. They will develop skills for its interpretation during the professional exercise.</p>
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**Thematic Contents**

<b>Topics of each unit:</b>	<b>Hours</b>
1. Labor Law background	2
2. Fundamental structure of Mexican Labor Law	2
3. The working relationship	2
4. The job contract and the duration of working relationships	2
5. The end of working relationships	2
6. Job risks	3
7. Prescription	3
8. Working conditions	3
9. Work shifts	3
10. Days off and vacations	2
11. Wages	3
12. Share of profits	3
13. Other rights and obligation of the parties	3
14. Special conditions.	3

<b>Learning Activities:</b>		
<ul style="list-style-type: none"> <li>• <b>Classroom activities:</b> <ul style="list-style-type: none"> <li>- Presentations by the instructor.</li> <li>- Exercises in class.</li> <li>- Discussions of themes and cases.</li> <li>- Individual and group writing work.</li> </ul> </li> </ul>		<b>36</b>
<ul style="list-style-type: none"> <li>• <b>Independent activities by students:</b> <ul style="list-style-type: none"> <li>- Homework.</li> <li>- Exercises and practice.</li> </ul> </li> </ul>		<b>60</b>

<b>Assessment criteria and procedures:</b>
<ul style="list-style-type: none"> <li>• Final exam</li> <li>• Homework</li> <li>• Participation</li> </ul>

### Bibliography

	Type	Title	Author	Publisher	Year
1	Book	Derecho del Trabajo. Tomos I y II.	De Buen Lozano, Néstor.	Porrúa.	2005
2	Book	El desarrollo del trabajo y su decadencia.	De Buen Lozano, Néstor.	Porrúa.	2005
3	Book	Instituciones de derecho del trabajo y de la seguridad social.	De Buen Lozano, Néstor, y Morgado Valenzuela, Emilio..	Academia Iberoamericana del Derecho del Trabajo y de la Seguridad Social y UNAM	1997
4	Book	Ley Federal del Trabajo (análisis y comentarios).	De Buen U, Carlos.	Themis	2000
5	Book	El nuevo derecho federal del trabajo. Tomos I y II	De La Cueva, Mario	Porrúa.	2002
6	Book	Deberes y derechos humanos en el mundo laboral.	Muñoz Ramón, Roberto.	Porrúa.	2001
7	Book	Globalización y trabajo decente	Director General de la Organización Internacional del Trabajo	Informe OIT	2002
8	Book	En torno a los principios del Derecho del Trabajo	Pasco Cosmópolis, Mario	Porrúa	2005
9	Book	Derecho del trabajo, panorama y tendencias	Reynoso Castillo, Carlos	Porrúa	2006
10	Book	Nuevo Derecho del Trabajo	Trueba Urbina, Alberto	Porrúa	2003



**PROGRAM: MASTERS DEGREE IN INTERNATIONAL CORPORATE LAW**

<b>Course Name:</b> Federal Labor Law II	<b>Course ID:</b> DE511
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<b>Placement in curricular map:</b> Basic axis
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<b>Course characteristics:</b>  Legal fields, such as professional associations, unions, federations, confederations, labor contracts, internal working regulations, strikes, and injunction, as well as those fields related to inheritance labor.
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<b>General learning objectives:</b> At the end of the course, students will know the evolution and fundamentals of the Collective Labor Law, as well as mastering the interpretation and application of it in its different areas.
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**Thematic Contents**

<b>Topics and subtopics of each unit:</b>	<b>Hours</b>
1.- Introduction and presentation of the course	3
2.- Professional Association Law	5
3.- The Union	3
4.- Labor Contracts	3
5.- Internal working regulations	5
6.- Collective involvement in working relationships	3
7.- Cancellation, ending collective relationships	3
8.- Strikes: nature, objective, procedure and termination	3
9.- Job risks	5
10.- Inheritance labor	3

<b>Learning Activities:</b>	
<ul style="list-style-type: none"> <li>• <b>Classroom activities:</b> <ul style="list-style-type: none"> <li>- Presentations by the instructor.</li> <li>- Group Discussions</li> <li>- Guest lecturers</li> </ul> </li> </ul>	<b>36</b>
<ul style="list-style-type: none"> <li>• <b>Independent activities by students:</b> <ul style="list-style-type: none"> <li>- Previous readings</li> <li>- Research work</li> </ul> </li> </ul>	<b>60</b>

**Assessment criteria and procedures:**

- Reading syllabus
- Essays
- Participation

**Bibliography**

	Type	Title	Author	Publisher	Year
1	Book	Derecho del Trabajo. Tomos I y II.	De Buen Lozano, Néstor.	Porrúa.	2005
2	Book	El desarrollo del trabajo y su decadencia.	De Buen Lozano, Néstor.	Porrúa.	2005
3	Book	Instituciones de derecho del trabajo y de la seguridad social.	De Buen Lozano, Néstor, y Morgado Valenzuela, Emilio..	Academia Iberoamericana del Derecho del Trabajo y de la Seguridad Social y UNAM	1997
4	Book	Ley Federal del Trabajo (análisis y comentarios).	De Buen U, Carlos.	Themis	2000
5	Book	El nuevo derecho federal del trabajo. Tomos I y II	De La Cueva, Mario	Porrúa.	2002
6	Book	Deberes y derechos humanos en el mundo laboral.	Muñoz Ramón, Roberto.	Porrúa.	2001
7	Book	Globalización y trabajo decente	Director General de la Organización Internacional del Trabajo	Informe OIT	2002
8	Book	En torno a los principios del Derecho del Trabajo	Pasco Cosmópolis, Mario	Porrúa	2005
9	Book	Derecho del trabajo, panorama y tendencias	Reynoso Castillo, Carlos	Porrúa	2006
10	Book	Nuevo Derecho del Trabajo	Trueba Urbina, Alberto	Porrúa	2003

**PROGRAM: MASTERS DEGREE IN INTERNATIONAL CORPORATE LAW**

<b>Course Name:</b> Business Legal Framework	<b>Course ID:</b> DE507
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**Course characteristics:**  
The course develops fundamental elements for the study of the business' legal framework, civil and mercantile contracts, negotiable and operation instruments, property and copyright, foreign investment and immigration law, ecological and labor law, and legal means to solve controversies.

**General learning objectives:**  
Students will study businesses as a production unit of goods and services in relation to its ways of creation, organization and working based on the legal framework.

**Thematic Contents**

Topics of each unit:	Hours
1. The business and its legal organization.	6
2. Civil and mercantile contracts.	6
3. Negotiable and operation instruments.	4
4. Industrial property and copyright	4
5. Foreign investment and immigration law.	4
6. Ecological law.	2
7. Labor law.	6
8. Legal means to solve controversies.	4

Learning Activities:	
<ul style="list-style-type: none"> <li>• <b>Classroom activities:</b> <ul style="list-style-type: none"> <li>- Presentations by the instructor.</li> <li>- Case Discussions</li> <li>- Guest lecturers</li> <li>- Presentation of final work by students</li> </ul> </li> </ul>	<b>36</b>
<ul style="list-style-type: none"> <li>• <b>Independent activities by students:</b> <ul style="list-style-type: none"> <li>- Previous readings</li> <li>- Homework</li> <li>- Exercises and practice</li> <li>- Research work</li> </ul> </li> </ul>	<b>60</b>

**Assessment criteria and procedures:**

- Final exam
- Homework and research work
- Final research project
- Participation

**Bibliography**

	<b>Type</b>	<b>Title</b>	<b>Author</b>	<b>Publisher</b>	<b>Year</b>
<b>1</b>	Consultation book	Derecho Mercantil (Tomos I y II)	Joaquín Rodríguez y Rodríguez	Porrúa	1994
<b>2</b>	Consultation book	Sociedad Anónima Mexicana	Walter Frisch Philipp	Harla	1994
<b>3</b>	Consultation book	De los contratos civiles	Ramón Sánchez Medal	Porrúa	1991
<b>4</b>	Consultation book	Contratos mercantiles	Oscar Vázquez del Mercado	Porrúa	1992
<b>5</b>	Consultation book	Títulos y operaciones de crédito	Raúl Cervantes Ahumada	Herrero	1993
<b>6</b>	Consultation book	El régimen jurídico y la política en materia de inversiones extranjeras en México	Jaime Álvarez Soberanes	Themis	1990
<b>7</b>	Consultation book	Derecho ecológico	Dionisio Cota Kaine	Themis	1994
<b>8</b>	Consultation book	Derecho Laboral (Tomos I y II)	Néstor de Buen Lozano	Porrúa	
<b>9</b>	Consultation book	Condiciones de trabajo	Francisco Ramírez Fonseca	Pac	1985

**PROGRAM: MASTERS DEGREE IN INTERNATIONAL CORPORATE LAW**

<b>Course Name:</b> Application Project	<b>Course ID:</b> CS501
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**Course characteristics:**  
Students will develop and prove their analysis capability, team work, interpretation and application of tax arrangements by proposing solution strategies within the legal framework, while searching for the optimization of the business' financial resources.

**General learning objectives:**  
Students will be able to apply the knowledge and skills acquired throughout the MASTERS DEGREE' courses, thus contributing to the development of practical solutions applied in benefit of the productive community.

**Thematic Contents**

<b>Topics and subtopics of each unit:</b>	<b>Hours</b>
1. Application Project statement, preliminary draft	6
2. Ethics in profesional services.	5
3. Project presenttaion.	8
4. Progress monitor by instructor.	6
5. Presenttaion of the project's previous results.	5
6. Final presentation of the real Project.	6

<b>Learning Activities:</b>	
<ul style="list-style-type: none"> <li>• <b>Classroom activities:</b> <ul style="list-style-type: none"> <li>- Presentations by the instructor.</li> <li>- Mechanical work presentation by the region's main advising firms</li> <li>- Presentation of final work by students. It is recommendable to invite the representative of the "Client" business to this session.</li> </ul> </li> </ul>	<b>36</b>
<ul style="list-style-type: none"> <li>• <b>Independent activities by students:</b> <ul style="list-style-type: none"> <li>- Previous readings</li> <li>- Students will be involved, individually or in group, in solving real problems which they will enlist in the region's productive area.</li> <li>- Research work</li> </ul> </li> </ul>	<b>60</b>

**Assessment criteria and procedures:**

- Final session.
- Homework and research work
- Final research project (development of a real case)
- Participation

**Bibliography**

	<b>Type</b>	<b>Title</b>	<b>Author</b>	<b>Publisher</b>	<b>Year</b>
	None in particular				

## PROGRAM: MASTERS DEGREE IN INTERNATIONAL CORPORATE LAW

<b>Course Name:</b> Customs and Foreign Trade Legal Regime	<b>Course ID:</b> DE514
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<b>Placement in curricular map:</b> Basic axis
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<b>Course characteristics:</b> The course comprises the general analysis of the national legal framework regarding Customs and Foreign Trade, as well as the way of interpreting it in specific cases.
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<b>General learning objectives:</b> Students will interpret the background and evolution, as well as the regulations that are applicable to foreign trade and the importance that international business relations represent to the countries' development.
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### Thematic Contents

Topics and subtopics of each unit:	Hours
1.- Historical background.	9
2.- Payment balance.	9
3.- Mexican foreign trade.	9
4.- Foreign trade legislation.	5
5.- International agreements.	4

<b>Learning activities:</b> <ul style="list-style-type: none"><li>• <b>Classroom activities:</b><ul style="list-style-type: none"><li>- Presentation by the instructor.</li><li>- Group discussion</li><li>- Guest lecturers.</li></ul></li><li>• <b>Independent activities by the students:</b><ul style="list-style-type: none"><li>- Previous readings.</li><li>- Research work.</li></ul></li></ul>	<b>36</b>  <b>60</b>
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<b>Assessment criteria and procedures:</b> <ul style="list-style-type: none"><li>• Reading syllabus</li><li>• Essays</li><li>• Participation</li></ul>
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**Bibliography**

	<b>Type</b>	<b>Title</b>	<b>Author</b>	<b>Publisher</b>	<b>Year</b>
1	<b>Legislation</b>	<b>Ley de Comercio Exterior y su Reglamento</b>			
2	<b>Legislation</b>	<b>Código Fiscal de la Federación</b>			
3	<b>Legislation</b>	<b>Ley de Inversión Extranjera</b>			
4	<b>Legislation</b>	<b>Ley de Propiedad Industrial</b>			
5	<b>Legislation</b>	<b>Ley Aduanera y su Reglamento</b>			
6	<b>Agreement</b>	<b>Acuerdo General sobre aranceles, aduana y comercio</b>			<b>1947</b>
7	<b>Book</b>	<b>Derecho Transnacional</b>	<b>Jessup Philip C.</b>	<b>Trillas</b>	<b>1967</b>
8	<b>Book</b>	<b>Teoría del Comercio Internacional</b>	<b>Ricardo Torres Gaitan</b>	<b>Siglo XXI</b>	<b>1980</b>
9	<b>Book</b>	<b>Aspectos Jurídicos del Comercio Exterior en México</b>	<b>Leonel Perez Nieto y Jorge Witker</b>	<b>Nueva Imagen</b>	<b> 1980</b>
10	<b>Book</b>	<b>Las Sentencias básicas del Tribunal de Justicia</b>	<b>Ricardo Alonso García</b>	<b>Trillas</b>	<b>1999</b>
11	<b>Book</b>	<b>El arbitraje Comercial Internacional en la Unión de las Comunidades Europeas, la eficacia del laudo arbitral</b>	<b>Miguel Gómez Jene</b>	<b>COLMEX</b>	<b>2001</b>
12	<b>Book</b>	<b>Regulaciones, restricciones y requisitos al Comercio Exterior en México</b>	<b>Luis Cabeza García</b>	<b>ISEF</b>	<b>1998</b>
13	<b>Book</b>	<b>El Embargo Precautorio</b>	<b>Francisca Moyotl Hernández</b>	<b>ISEF</b>	<b>2006</b>



## PROGRAM: MASTERS DEGREE IN INTERNATIONAL CORPORATE LAW

<b>Course Name:</b> Negotiable instruments and Commercial Law	<b>Course ID:</b> DE509
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<b>Placement in curricular map:</b> Basic axis
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<b>Course characteristics:</b> <p>This course covers the diverse negotiable instruments, its formal elements, legal nature, general characteristics, classification, representation, and legal and doctrinal definition; it also integrates them to the Commercial Law and the Mercantile Law.</p>
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<b>General learning objectives:</b> <p>At the end of the course, students will know the diverse negotiable instruments as well as the elements comprising the Commercial Law to respond to and develop in concrete circumstances the legal and administrative areas of commercial and services businesses.</p>
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### Thematic Contents

Topics of each unit:	Hours
1. Introduction to Credit Mercantile Law	4
2. General Theory of Negotiable Instruments	4
3. Bill of Exchange, promissory notes, and checks	4
4. Other private negotiable instruments and international topics derived from bills of exchange laws.	4
5. Procedural Law Exchange	4
6. Credit contracts: profits, books credit discount, opening of a credit, current account, credit card, crédito confirmed, financial backer, accouterments and pledge.	4
7. Ground transportation Trust Fund and Mercantile Contract.	4
8. Commercial arbitration and e-commerce.	4

<b>Learning activities:</b>	
<ul style="list-style-type: none"><li>• <b>Classroom activities:</b><ul style="list-style-type: none"><li>- Presentation by the instructor.</li><li>- Group discussion</li><li>- Guest lecturers.</li></ul></li></ul>	36
<ul style="list-style-type: none"><li>• <b>Independent activities by the students:</b><ul style="list-style-type: none"><li>- Previous readings.</li><li>- Research work.</li></ul></li></ul>	60

<b>Assessment criteria and procedures:</b> <ul style="list-style-type: none"><li>• Delivery in writing and oral presentation of the first applied research project draft (Title, justification, general and specific objectives, material and methods).</li></ul>
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**Bibliography**

	<b>Type</b>	<b>Title</b>	<b>Author</b>	<b>Publisher</b>	<b>Year</b>
1	<b>Book</b>	<b>Títulos y Operaciones de Crédito</b>	<b>Raúl Cervantes Ahumada</b>	<b>Porrúa.</b>	<b>2003</b>
2	<b>Book</b>	<b>Títulos y Operaciones de Crédito</b>	<b>Carlos Felipe Dávalos Mejía</b>	<b>Colección de Textos Jurídicos Universitarios, Oxford Press, México</b>	<b>2002</b>
3	<b>Book</b>	<b>Derecho Mercantil. Tomo I</b>	<b>Joaquín Rodríguez y Rodríguez</b>	<b>Porrúa.</b>	<b>1999</b>
4	<b>Legislation</b>	<b>Código de Comercio y Ley General de Títulos y Operaciones de Crédito</b>			

## PROGRAM: MASTERS DEGREE IN INTERNATIONAL CORPORATE LAW

<b>Course Name:</b> Business Agreements and Treaties	<b>Course ID:</b> DE516
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<b>Placement in curricular map:</b> Basic axis
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<b>Course characteristics:</b> <p>This course presents some business negotiation resources parting from the stages of preparation, conflict, commitment and agreements or treaties; such process will conclude negotiations with other cultures, in addition to analyzing the arbitration law and international arbitrage.</p>
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<b>General learning objectives:</b> Participants will understand treaties as instruments of international legal traffic and sources of International Law.
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### Thematic Contents

Topics of each unit:	Hours
1.- General aspects.	6
2.- Treaties in Mexican Laws.	6
3.- Sources of International Law.	6
4.- Process for conclusion of treaties.	6
5.- Effects of treaties.	6
6.- Ways of extinction of treaties.	6

<b>Learning activities:</b>	
<ul style="list-style-type: none"><li>• <b>Classroom activities:</b><ul style="list-style-type: none"><li>- Presentation by the instructor.</li><li>- Group discussion</li><li>- Guest lecturers.</li></ul></li></ul>	36
<ul style="list-style-type: none"><li>• <b>Independent activities by the students:</b><ul style="list-style-type: none"><li>- Previous readings.</li><li>- Research work.</li></ul></li></ul>	60

**Assessment criteria and procedures:**

- Reading syllabus
- Essays
- Participation

**Bibliography**

	<b>Type</b>	<b>Title</b>	<b>Author</b>	<b>Publisher</b>	<b>Year</b>
	Book	Tratados y cuerdos comerciales	Gómez Granillo, Moisés y Gutiérrez Rosas, Rosa Maria	Esfinge	2002
	Book	Tratados y cuerdos comerciales	López-Bassols, Hermilio	Porrúa	2001
	Book	Tratados y cuerdos comerciales	Clement, Norris Cecil	McGraw-Hill	1997